

Dear Prime Minister Abbott

Institutional investors, participating at the Fiduciary Investors Symposium at Harvard University from October 26-28, 2014, held a discussion on long term investing which expressed overwhelming support for this shift in practice with many examples of practical approaches.

There was a request to alert you to this support from the industry and to request action from G20 leaders on the following:

1. That we acknowledge the [OECD's definition of long-term capital](#) in terms of being patient, engaged and productive.
2. That investor voices can play an important role in the discussion of those factors that are fundamental to the development of a sustainable financial system that delivers benefits to the economy, our societies and the planet, now and into the future.
3. That asset owners, including pension funds, sovereign funds and endowments have an interest to ensure that, in order to provide strong financial returns, and effective stewardship of assets as well as value creation, all the stakeholders in funds management need to be well informed about and active in pursuing a long term investment horizon. This requires a commitment to stronger direct engagement with companies and changes in reporting cycles and greater transparency.
4. That regulation can be enabling of long-term investment and we want to ensure that regulation does not inhibit long-term investment. We therefore encourage a deeper level of engagement between asset owners and investment managers with policy makers that relate to the evolving global financial, economic and social processes as they become more integrated and more complex and help design a regulatory framework that helps and does not hinder long-term investment.

This relates to:

- Fiduciary duty;
- Sustainable investment portfolios;
- Choosing investments and managing risks;
- The intersection of factors that drive investment performance;
- Market structures that support sustainable long-term performance;

- Standard-setting that enhances the value of public and private sector collaboration
- Thinking broadly across portfolios and across time.

The commitment of members of our industry is to greater engagement with policy makers, in discussion on the regulatory reforms and reporting needs to facilitate an enabling environment for greater long-term investment and the promotion of investment in infrastructure and other nation-building assets.

We collectively represent \$6.4 trillion, including the retirement savings held in 51 pension funds of millions workers and their families in 12 of the G20 countries, as well as sovereign wealth funds of those countries.